23rd Annual Report 2015 - 2016





# **BRD** BRD SECURITIES LIMITED

#### **REGISTERED OFFICE**

Bethany Complex, Thrissur Road, Kunnamkulam - 680 503

#### BRANCHES

Ist Floor, TKM Complex, Kokkalai, Thrissur - 680 021 BRD Complex, Near St. James Hospital, North Chalakudi - 680 307 BRD Complex, National Highway, Nattika - 680 566 BRD Complex, Near Akamala Temple, Wadakkanchery - 680 590 BRD Complex, NH Bypass, Konikkara, Thrissur - 680 306 Mercy College Junction, Shornur Road, Palakkad - 678 006 Near Sreepuram School, Pallikkunnu, Kannur - 670 004 Opp. St. Joseph College Indoor Stadium, Kodungallur Road, Irinjalakuda - 680 121 BRD Complex, Chelakkara Road, Mullurkara - 680 583 BRD Complex, Kodungallur Road, Karuppadanna - 680 123 Building No. VII/426 H, Chettuva Road, Chavakkad - 680 506 BRD Complex, National Highway, Muringoor - 680 316 BRD Complex, Calicut Road, Parempadam - 680 525 EK Towers, Edarikkode, Kottakkal, Malappuram - 676 501 MRS Green Tower, Pookkavil, Tirur, Malappuram - 676 101 Veepees Building, Kannur Road, Calicut, Malappuram - 673 005 Mankara Complex, Kizakethala, Calicut Road - 676 519 MSM Plaza, Near Priyadarshini Bus Stand, Vadakenchery, Palakkad - 678 683 Opp, Korambayil Hospital, Manjery, Malappuram - 679 322 Roshni Plaza, Angadippuram, Malappuram - 679 322 Fathima Complex, Kodathipadi, Mannarkkad, Palakkad - 678 582 Aslam Tower, Perithalamanna Road, Valanchery, Malappuram Safa Complex, Kozikode Road, Edappal, Malappuram - 679 576 C.M.K. Complex, Near Govt. Hospital, Cherpulassery, Palakkad - 679 503 Venus Corner, Oposite Co-operative Hospital, Thalassery, Kannur Mottammel Shopping Mall, Near Lourde Hospital, Kannur, Thaliparambu 670 141 Fathima Complex, Opp. PWD Rest. House, Perambra, Calicut - 673 525 Koolichembra Jn. Keezhur, Thalasery Road, Kannur Dt., Iritty - 670 703 Corporation Bank, Chettiyanveetil Building, Near Civil Station, Koylady, Kannur Dt. - 673 305

#### AUDITORS

Balan & Co., Chartered Accountants, Bank Road, Aluva - 683 101

**BRD SECURITIES LIMITED** 

Web : www.brdgroup.net / e-mail: info@brdgroup.net

### DIRECTORS' REPORT

#### To, The Members,

Your directors have pleasure in presenting their 23rd Annual Report on the business and operations of the company together with the Audited Statement of Accounts for the year ended 31st March 2016.

### **Financial Highlights:**

During the year under review, performance of your company as under:

| F                        | Particulars | 31st March 2016  | 31st March 2015  |
|--------------------------|-------------|------------------|------------------|
| Revenue                  |             | ₹ 56,30,18,493/- | ₹ 54,75,75,463/- |
| Expense                  |             | ₹ 47,58,71,309/- | ₹ 44,53,32,497/- |
| Profit/(Loss) before tax | ation       | ₹ 8,71,47,183/-  | ₹ 10,22,42,966/- |
| Less : Tax Expense       |             | ₹ 3,59,16,860/-  | ₹ 3,60,45,355/-  |
| Profit / Loss) after Tax |             | ₹ 5,12,30,323/-  | ₹ 6,61,97,611/-  |

#### State of the Company's Affairs and Future Outlook:

The Company is systematically important deposit taking NBFC primarily engaged in Hire Purchase Finance in the state of Kerala. The Directors are happy to report that during the year under report the operations of the company has resulted in a profit of ₹ 8,71,47,183/- before tax as against the previous year profit of ₹ 10,22,42,966/-. Revenue from the operations & other income of the company was increased from ₹ 54.75crores to ₹ 56.30crores and expenses were also raised from ₹ 44.53 crores to ₹ 47.58crores including provision for revenue recognition norms required under the relevant rules and regulations.

#### Change in nature of business, if any:

During the year of report there was no change in the nature of business of the company.

#### **Dividend:**

The directors are not recommending any dividend with a view to conserve the resources of the company.

#### Amounts Transferred to Reserves:

The Board has not proposed to transfer any amount to its General reserves. The company has transferred ₹ 1,02,46,065 towards its Statutory reserve as per the RBI norms, the balance as on 31<sup>st</sup> March 2016 stands at ₹ 7,26,21,225. The total reserve and surplus as on 31<sup>st</sup> March 2016 stands at ₹ 36,15,44,614/-

#### Changes in Share Capital, if any:

During the Financial Year 2015-16, There were no changes in the Authorized share capital of the company, the subscribed, issued and paid up capital of the Company has been increased from 264601970 to 312222480, pursuant to allotment of 47620510equity sharesof Rs 10 each under Bonus Issue on 08.10.2015.

#### Disclosure regarding Issue of Equity Shares with Differential Rights:

The company has not issued any shares with differential rights during the year.

#### Disclosure regarding issue of Employee Stock Options:

The company has not issued any shares under an Employee Stock Option scheme during the year.

#### Disclosure regarding issue of Sweat Equity Shares:

The company has not issued any sweat equity shares during the year.

#### Extract of Annual Return:

The extract of Annual Return in form no.MGT-9 as required under Section 92 of the Companies Act, 2013 for the financial year ending March 31, 2016 is annexed here to as Annexure 1and forms part of this report.

#### Composition of the Board:

The board of directors of the Company comprises of ten directors. Their name designation date of appointment and the number of board meetings attended by each of them are given below:

|         |                            | -                 | -            |                          |
|---------|----------------------------|-------------------|--------------|--------------------------|
| SI. No. | Name of Director           | Designation       | Date of App. | No. of meetings attended |
| 1       | C C William Varghese       | Managing Director | 09.03.1993   | 10                       |
| 2       | Mary Williams              | Director          | 09.03.1993   | 1                        |
| 3       | Appumon C K                | Director          | 06.10.2001   | 9                        |
| 4       | GigyVerghese P             | Director          | 09.03.1993   | 10                       |
| 5       | Antony P D                 | Director          | 06.10.2001   | 10                       |
| 6       | Prasad Punnoose            | Director          | 14.12.1996   | 1                        |
| 7       | A N Vishnu Bhattathirippad | Director          | 06.10.2001   | -                        |
| 8       | Surendran T K              | Director          | 23.03.2006   | 10                       |
| 9       | Surendran C G              | Director          | 09.03.1993   | 9                        |

The particulars of attendance of the directors for the Board meetings are as follows:

#### **Board Meetings:**

During the Financial year 2015-16, Ten (10) meetings of the Board of Directos of the company were held. The Board meetings dates and the attendance of directors are given bellow:

| SI. No. | Date of Meeting | Board Strength | No. of Directors Present |
|---------|-----------------|----------------|--------------------------|
| 1       | 09.04.2015      | 9              | 7                        |
| 2       | 23.04.2015      | 9              | 6                        |
| 3       | 14.05.2015      | 9              | 6                        |
| 4       | 28.05.2015      | 9              | 6                        |
| 5       | 11.06.2015      | 9              | 6                        |
| 6       | 25.06.2015      | 9              | 5                        |
| 7       | 25.08.2016      | 9              | 6                        |
| 8       | 08.10.2015      | 9              | 6                        |
| 9       | 24.12.2015      | 9              | 6                        |
| 10      | 23.03.2016      | 9              | 6                        |

#### Particulars of Loan, Guarantees and Investments under Section 186

The company has not given any guarantee or provided security in connection with any loan or made any investment in securities as per the provisions of section 186 of the Companies Act, 2013.

Being a NBFC Company provisions of section 186 of the Companies act 2013 in connection loan not applicable to the Company. **Particulars of Contract or Arrangements with Related Parties:** 

The particulars of contracts or arrangements with related parties referred to in sub section (1) of section 188 entered by the Company during the financial year ended 31st March, 2016 is annexed here to as Annexure 2 in prescribed Form AOC-2 and forms part of this report.

#### Explanation to Auditor's Remarks:

The auditor's report do not contain any qualification, reservation or adverse remark or disclaimer and hence the Board has not provided any explanation or comment on the same.

#### Material Changes Affecting the Financial Position of the Company

No material changes and commitments affecting the financial position of the company have occurred between the end of the financial year and the date of the report.

Conservation of Energy, Technology, Absorption, ForeignExchange Earnings and Outgo:

#### A) CONSERVATION OF ENERGY:

The Company is engaged in the financial services sector and therefore conservation of energy, technology absorption etc. have a limited application. However, the Company follows a practice of purchase and use of energy efficient electrical and electronic equipment and gadgets in its operations.

#### B) Technology Absorption :

During the period under review there was no major technology absorption undertaken by the Company.

#### C) Foreign Exchange Earnings and Outgo

There was no Foreign Exchange Earnings and Outgo during the year.

#### Details of Subsidiary, Joint Venture or Associates:

No company has become or ceased to be a Subsidiary, Joint Venture or Associate of the company during the year.

#### **Risk Management Policy:**

The company is yet to formulate a policy for management of risk as the elements of risk threatening the company's existence are very minimal.

#### Details of Directors and Key Managerial Personnel:

The company has not appointed any director during the year of report.

And

The present directors of the company, Shri. A Vishnu Battathirippad Shri. Surendran T K and Shri.C G Surendran are retiring by rotation in the ensuing annual general meeting and being eligible seeks re-appointment.

#### Details of significant & material orders passed by the regulators or courts or tribunal:

There are no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operation in future.

#### Statement in Respect of Adequacy of Internal Financial Control with Reference to the Financial Statements:

The company has an effective and adequate financial control system in place. The Board has adopted policies and procedures to ensure the orderly and efficient conduct of its business, safeguarding of its assets, the prevention and detection of frauds and errors and the accuracy and completeness of accounting records..

#### Deposits:

| Deposits accepted during the year (renewal)   | Nil                          |                            |                        |
|---|------------------------------|----------------------------|------------------------|
| Deposits remained unpaid or unclaimed as at the end of the year   | Nil                          |                            |                        |
|   |                              | Amount                     |                        |
| Default in repayment of deposits or payment of interest thereon during the year, if any (indicate no. of cases) | At the beginning of the year | Maximum during<br>the year | At the end of the year |
| during the year, it any (indicate no. of cases)   | Nil                          | Nil                        | Nil                    |
| Deposits which are not in compliance with the requirements of Chapter V of the Act                              | Nil                          |                            |                        |

#### Commission: (for public companies only)

The company has not provided any commission to its MD/WTD and hence the provisions relating to disclosure are not applicable.

#### Secretarial Audit Report:

The provisions of the Companies Act, 2013 and the rules framed there under relating secretarial audit report are not applicable to the company. Corporate Social Responsibility (CSR) Policy:

The brief outline of the Corporate Social responsibility (CSR) policy of the Company and the initiatives undertaken by the Company on CSR Activities during the year are set out in Annexure III of this report in the format prescribed in the Companies (CSR Policy) Rules 2014.

#### Audit Committee:

The company has constituted an Audit Committee comprising of the following members:

1. Shri. C K Appumon 2. Shri. GigyVerghese P 3. Shri. Antony P D

During the Financial Year 2015-16, two (2) meetings of the Audit Committee were held on 11.6.2015 and 08.10.2015 respectively. The details of attendance of the members are as given below:

| Name of Director | No. of Meeting attended |
|------------------|-------------------------|
| C.K. Appumon     | 2                       |
| Gigy Verghese P. | 2                       |
| Antony P.D.      | 2                       |

During the year there were no cases of non-acceptance of recommendations of the Audit Committee by the Board of Directors.

#### Nomination & Remuneration Committee:

The company has constituted a Nomination and Remuneration Committee comprising of the following members:

1. Sri. C C William varghese 2. Sri. GigyVerghese P 3. Sri. T K Surendran

# **BRD** BRD SECURITIES LIMITED

During the financial year one meeting of the committee was held on 08.10.2015, which was attended by all the members. The committee chiefly deals with matters relating to the size and composition of the Board, succession plans, evaluation of performance, Board diversity and remuneration framework and policies thereon. The committee is in the process of formulating detailed criteria relating to the determination of qualifications, positive attributes and independence of directors and recommendation of candidates to the Board as well as a policy relating to remuneration of directors, key managerial personnel and other employees.

#### Stakeholders Relationship Committee:

The company has constituted an Stakeholders Relationship Committee comprising of the following members:

1. Shri. CC William Verghese P 2. Shri. Antony PD 3. Shri. Surendran TK

During the Financial Year 2015-16, two (2) meetings of the Stakeholders Relationship Committee were held on 28.05.2015 and 24.12.2015 respectively. The details of attendance of the members are as given below:

| Name of Director    | No. of Meeting attended |
|---------------------|-------------------------|
| CC William Verghese | 2                       |
| Antony PD           | 2                       |
| Surendran TK        | 2                       |

#### Annual Evaluation:

The Board evaluated the effectiveness of its functioning and that of the Committees and of individual directors by seeking their inputs on various aspects of governance. The main aspects of evaluation included the contribution to governance, participation in planning and fulfillment of obligations and responsibilities.

#### Disclosure on Establishment of a Vigil Mechanism:

The company has established a vigil mechanism for directors and employees to report genuine concerns.

Disclosures under Sexual Harassment of Women at Workplace(Prevention, Prohibition & Redressal) Act, 2013:

The company has not received any complaints during the financial year.

#### Disclosure u/s 143(12):

The auditors of the company have not reported any fraud pursuant to section 143(12) of the Companies Act, 2013(Companies (Amendment) Act, 2013).

#### **Statutory Auditors:**

The present statutory auditors of the company, M/sBalan& Co, Chartered Accountants, Alwaye, were appointed for a period of Three years in the Annual General Meeting held on 23.08.2014 The appointment is subject to ratification in the subsequent Annual General Meetings of the company pursuant to the provisions in the Companies Act, 2013.

#### **Cost Auditors:**

The company is not required to appoint a Cost Auditor pursuant to the provisions of the Companies Act, 2013.

#### Directors Responsibility Statement:

In accordance with the provisions of Section 134(5) of theCompanies Act 2013, your directors confirm that:

a. in the preparation of the annual accounts for the financial year ended 31st March, 2015, the applicable accounting standards had been followed along with proper explanation relating to material departures;

b. the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2015 and of the profit of the company for that period;

c. the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;

d. the directors had prepared the annual accounts on a going concern basis;

e. the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### Acknowledgment:

The Directors express their sincere appreciation to the valued shareholders, bankers and clients for their support

For and behalf of the Board of Directors,

Sd/-

Kunnamkulam

20/09/2016

C.C.WILLIAM VERGHESE (DIN. 00074708) (Chairman & Managing Director)

## BRD SECURITIES LIMITED

#### Form No. MGT-9

**ANNEXURE - 1** 

#### EXTRACT OF ANNUAL RETURN

#### as on the financial year ended on 31.03.2016

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

| CIN   | U67120KL1993PLC007022  |
|---|--|
| Registration Date   | 09/03/1993   |
| Name of the Company   | BRD SECURITIES LTD   |
| Category / Sub-Category of the Company                                    | Company Limited by shares/Indian-Non Government Company                            |
| Address of the Registered office and contact details                      | Door no xiii/436 a2 i Floor Bethany<br>ComplexKunnamkulam,Thrissur, Kerala- 680503 |
| Whether listed company Yes / No   | No   |
| Name, Address and Contact details of Registrar and Transfer Agent, if any | Nil  |

#### I. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

| SI. | Name andDescription of main | NIC Code ofthe  | % to totalturnover |  |  |
|-----|-----------------------------|-----------------|--------------------|--|--|
| No. | products/services           | Product/service | of thecompany      |  |  |
| 1   | Hire Purchase Finance       | 65921           | 88.75%             |  |  |

#### II. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES:

| SI. | Name and Address of the | CIN/GLN | Holding/Subsidiary/ | % of shares | Applicable |
|-----|-------------------------|---------|---------------------|-------------|------------|
| No. | Company                 |         | Associate           | held        | Section    |
| 1   | Nil                     | Nil     | Nil                 | Nil         | Nil        |

#### I. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

#### i). Category-wise Share Holding

| Category of<br>Shareholders |  | No. of Share<br>beginning c | No. of Shares held at the end of the year |  |       |          | %Change<br>during the<br>year |                   |  |
|-----------------------------|--|-----------------------------|---|--|-------|----------|-------------------------------|-------------------|--|
|                             | Demat Physical Total % of total shares |                             |   |  | Demat | Physical | Total                         | % of total shares |  |

| A. Promoters   |     |        |        |       |     |        |        |       |        |
|--|-----|--------|--------|-------|-----|--------|--------|-------|--------|
| (1). Indian  |     |        |        |       |     |        |        |       |        |
| a) Individual/HUF                                      | Nil | 714855 | 714855 | 2.70% | Nil | 882362 | 882362 | 2.82% | 23.43% |
| b) Central Govt.                                       | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| c) State Govt.(s)                                      | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| j) Bodies Corp.  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| k) Banks/Fl  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| I) Any Other   | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| Sub-total (A)(1):-                                     | Nil | 714855 | 714855 | 2.70% | Nil | 882362 | 882362 | 2.82% | 23.43% |
| (2). Foreign   |     |        |        |       |     |        |        |       |        |
| a) NRIs – Individuals                                  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| b) Other – Individuals                                 | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| c) Bodies Corp.  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| d) Banks/Fl  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| e) Any other   | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| Sub-total (A)(2):-                                     | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| Total shareholding of<br>Promoter(A) = (A)(1) + (A)(2) | Nil | 714855 | 714855 | 2.70% | Nil | 882362 | 882362 | 2.82% | 23.43% |
| B. Public Shareholding                                 |     |        |        |       |     |        |        |       |        |
| (1). Institutions                                      |     |        |        |       |     |        |        |       |        |
| a) Mutual Funds  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| b) Banks/Fl  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| c) Central Govt.                                       | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| d) State Govt(s)                                       | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| e) Venture Capital Funds                               | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| f) Insurance Companies                                 | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| g) FIIs  | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| h) Foreign Venture Capital Funds                       | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| i) Others(specify)                                     | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |
| Sub-total (B)(1):-                                     | Nil | Nil    | Nil    | Nil   | Nil | Nil    | Nil    | Nil   | Nil    |

| 2. Non-Institutions   |     |          |          |        |     |          |          |        |       |
|---|-----|----------|----------|--------|-----|----------|----------|--------|-------|
| (a). Bodies corp.   |     |          |          |        |     |          |          |        |       |
| 1) Indian   | Nil | 761863   | 761863   | 2.88%  | Nil | 2569294  | 2569294  | 8.23%  | 237%  |
| 11) overseas  | Nil | Nil      | Nil      | Nil    | Nil | Nil      | Nil      | Nil    | Nil   |
| b) Individuals  |     |          |          |        |     |          |          |        |       |
| i) Individual shareholders holding<br>nominal share capital upto Rs.1 lakh          | Nil | 7794796  | 7794796  | 29.46% | Nil | 8141820  | 8141820  | 26.08% | 4.45% |
| ii) Individual shareholders holding nominal<br>share capital in excess of Rs.1 lakh | Nil | 17188683 | 17188683 | 64.96% | Nil | 19628772 | 19628772 | 62.87% | Nil   |
| c) Others (Specify)   | Nil | Nil      | Nil      | Nil    | Nil | Nil      | Nil      | Nil    | Nil   |
| Sub Total (B) (2)   | Nil | 25745342 | 25745342 | 97.30% | Nil | 30339886 | 30339886 | 97.17% | Nil   |
| Total Public Shareholding<br>(B) = (B (1) + (B) (2)                                 | Nil | 25745342 | 25745342 | 97.30% | Nil | 30339886 | 30339886 | 97.17% | Nil   |
| C. Share held by Custodian for GDRs and ADRS  | Nil | Nil      | Nil      | Nil    | Nil | Nil      | Nil      | Nil    | Nil   |
| Grand Total (A+B+C)   | Nil | 26460197 | 26460197 | 100%   | Nil | 31222248 | 31222248 | 100%   | 18%   |

### ii) Shareholding of Promoters

| SI.<br>No. | Shareholder's name      | Shareholding at the beginning of the year |                                  |  | Shareholding at the end of the year |  |  |   |
|------------|-------------------------|---|----------------------------------|--|-------------------------------------|--|--|---|
|            |                         | No. of<br>shares                          | % of total shares of the Company | % of Shares<br>pledged/<br>encumbered to<br>total shares | No. of<br>shares                    | % of total<br>shares of the<br>Company | % of Shares<br>pledged/<br>encumbered to<br>total shares | % change in<br>shareholding<br>during<br>the year |
| 1          | C C William<br>Varghese | 714855                                    | 2.7%                             | Nil  | 882362                              | 2.82                                   | Nil  | 23.43%  |

### iii). Change in Promoters' Shareholding ( please specify, if there is no change)

| SI.<br>No. | Shareholder's name      | Shareho<br>beginning | lding at the<br>g of the year             | Shareholding at the beginning of the year |   | Date wise<br>increase/<br>decrease in  | the year         |   |
|------------|-------------------------|----------------------|---|---|---|--|------------------|---|
|            |                         | No. of<br>shares     | % of total<br>shares<br>of the<br>Company | No. of<br>shares                          | % of total<br>shares<br>of the<br>Company | Promoters<br>Shareholding<br>during the year<br>specifying the<br>reasons for<br>increase/<br>decrease | No. of<br>shares | % of total<br>shares<br>of the<br>Company |
| 1          | C C William<br>Varghese | 714855               | 2.7%                                      | 5882362                                   | 2.82%                                     | ***  | 882362           | 2.82%                                     |

| SI.<br>No. |  | Share<br>beginn | holding at the<br>ing of the year |                  | ve Shareholding ng the year      | Increase/Decrease in<br>Shareholding during the                                     |
|------------|--|-----------------|-----------------------------------|------------------|----------------------------------|---|
|            | For each of the top<br>10 Shareholders | No. of shares   | % of total shares of the Company  | No. of<br>shares | % of total shares of the Company | year specifying the date and reasons for increase/ decrease                         |
| 1          | BRD Finance LTD                        | 761863          | 2.88%                             | 2569294          | 8.23%                            | Purchase-28.05.2015-1415505<br>Bonus Share<br>08.10.2015-391926                     |
| 2          | Zarine M Punnoose                      | 243640          | 0.92%                             | 458856           | 1.47%                            | Bonus share-08.10.2015-69432<br>Purchase-28.01.2016-3690<br>14.05.2015-142094       |
| 3          | Sunitha AC                             | 318660          | 1.20%                             | 424929           | 1.36%                            | sale-28.01.2016-2200 Bonus Share<br>08.10.2015-66558, Purchase-<br>14.08.2015-51111 |
| 4          | Geogy John Ukken                       | 397600          | 1.50%                             | 377797           | 1.21%                            | ***   |
| 5          | George NV                              | 358050          | 1.35%                             | 358050           | 1.15%                            | Bonus share-08.10.2015-64448,<br>Sale, 25.02.2016-64448                             |
| 6          | Mohan TV                               | 202161          | 0.76%                             | 308820           | 0.99%                            | Bonus Share – 08.10.2015-41976<br>Purchase- 14.08.2015-31040,<br>14.01.2016-33643   |
| 7          | Baby Skaria                            | 260611          | 0.98%                             | 307520           | 0.98%                            | Bonus Share-<br>08.10.2015-46909  |
| 8          | Simon Cheru C                          | 253221          | 0.96%                             | 259600           | 0.83%                            | Bonus Share-08.10.2015-43991<br>Sale, 27.11.2015-39200                              |
| 9          | Griger Cherry Williams                 | 240057          | 0.91%                             | 283266           | 0.91%                            | Bonus Share-<br>08.10.2015-43209  |
| 10         | Vijayagopal M                          | 142548          | 0.54%                             | 168206           | 0.54%                            | Bonus Share-<br>08.10.2015-25658  |

### i). Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Geogy John, Bonus Share:- 08.10.2015-59597, Sale 09.04.2015-3000, 23.04.2015-1000, 28.05.2015-50000, 11.06.2015-1000, 25.06.2015-2000, 09.07.2015-1500, 24.07.2015-3000, 14.08.2015-5000, 10.03.2016-129000.

### i). Shareholding of Directors and Key Managerial Personnel:

| SI.<br>No. |                                   |               | eholding at the<br>hing of the year | Cumulative Shareholding<br>during the year |                                  | Increase/Decrease in<br>Shareholding during the             |
|------------|-----------------------------------|---------------|-------------------------------------|--|----------------------------------|---|
|            | For each of the Directors and KMP | No. of shares | % of total shares<br>of the Company | No. of<br>shares                           | % of total shares of the Company | year specifying the date and reasons for increase/ decrease |
| 1          | C C William Varghese              | 714855        | 2.7%                                | 882362                                     | 2.82%                            | Bonus Share-08.10.2015-134596<br>Purchase-28.05.2015-32911  |
| 2          | GigyVerghese P                    | 80322         | 0.30%                               | 94779                                      | 0.30%                            | Bonus Share-<br>08.10.2015-14457                            |
| 3          | Surendran T K                     | 91342         | 0.35%                               | 109129                                     | 0.35%                            | Bonus Share-08.10.2015-16646-<br>Purchase-25.06.2015-1141   |
| 4          | Surendran C G                     | 192105        | 0.73%                               | 247229                                     | 0.79%                            | Bonus Share-08.10.2015-37711<br>Purchase-11.06.2015-17413   |
| 5          | Antony P D                        | 125264        | 0.47%                               | 147811                                     | 0.47%                            | Bonus Share-<br>08.10.2015-22547                            |
| 6          | Prasad Punnoose                   | 519451        | 1.96%                               | 612952                                     | 1.96%                            | Bonus Share-<br>08.1.2015-93501                             |
| 7          | A N Vishnu Bhattathirippad        | 314833        | 1.19%                               | 371502                                     | 1.19%                            | Bonus Share-<br>08.1.2015-56669                             |
| 8          | Appumon C K                       | 218041        | 0.82%                               | 257288                                     | 0.82%                            | Bonus Share-<br>08.10.2015-39247                            |
| 9          | Mary Williams                     | 135534        | 0.51%                               | 159984                                     | 0.51%                            | Bonus Share-<br>08.10.2015-24450                            |

### V. INDEBTEDNESS:

#### Indebtedness of the Company including interest outstanding/accrued but not due for payment

|                                   | Secured Loans<br>excluding Deposits | Unsecured Loans | Deposits | Total Indebtedness |
|-----------------------------------|-------------------------------------|-----------------|----------|--------------------|
| Indebtedness at the beginning     | of the financial year               |                 |          |                    |
| i) Principal Amount               | 1204978457                          | 755756000       | 3,65,000 | 196,10,99,457      |
| ii) Interest due but not paid     | -                                   | -               | -        | -                  |
| iii) Interest accrued but not due | 49925756                            | 48287508        | 11,040   | 9,82,24,304        |
| Total (i+ii+iii)                  | 125,49,04,213                       | 80,40,43,508    | 3,76,040 | -                  |
| Change in indebtedness during     | g the financial year                |                 |          |                    |
| Addition                          | -                                   | -               | -        | -                  |
| Reduction                         | 57368106                            | 40522000        | 286000   | -                  |
| Net Change                        | -57368106                           | -40522000       | -286000  | -                  |
| Indebtedness at the end of the    | financial year                      | · · · · ·       |          |                    |
| i. Principal Amount               | 1147610351                          | 350536000       | 79000    | 1498225351         |
| ii) Interest due but not paid     | -                                   | -               |          | -                  |
| iii) Interest accrued but not due | 49323342                            | 72959998        | 9506     | 122292846          |
| Total (i+ii+iii)                  | 1196933693                          | 423495998       | 88506    | 1620518197         |

For and behalf of the Board of Directors, Sd/-C.C.WILLIAM VERGHESE (DIN. 00074708) (Chairman & Managing Director)

Kunnamkulam 20/09/2016

### I. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL:

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

| SI.<br>No. | Particulars of Remuneration   | Name of MD, | /WTD/Manager | Total Amount |
|------------|---|-------------|--------------|--------------|
|            |   | -           | -            |              |
| 1.         | Gross salary  |             |              |              |
|            | (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 | -           | -            | -            |
|            | (b) value of perquisites u/s. 17(2) of the Income tax Act, 1961                     | -           | -            | -            |
|            | (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961              | -           | -            | -            |
| 2.         | Stock Option  | -           | -            | -            |
| 3.         | Sweat Equity  | -           | -            | -            |
| 4.         | Commission  |             |              |              |
|            | - as % of profit  | -           | -            | -            |
|            | - others, specify   | -           | -            | -            |
| 5.         | Others, please specify  | -           | -            | -            |
|            | Total (A)   | -           | -            | -            |
|            | Ceiling as per the Act  |             |              |              |

### B. Remuneration to other directors:

|                                   |  | Particulars of Remun | neration                            |           |
|-----------------------------------|--|----------------------|-------------------------------------|-----------|
| Name of Directors                 | Fee for attending board/<br>committee meetings | Remuneration         | Others, please<br>specify-Allowance | Total     |
| (1) Independent Directors         |  |                      |                                     |           |
| -                                 | -  | -                    | -                                   | -         |
| Total (1)                         | -  | -                    | -                                   | -         |
| (2) Other Non-Executive Directors | · · · · · · ·                                  |                      |                                     |           |
| Antony P D                        | 4000   | 5,58,000             | -                                   | 5,62,000  |
| Surendran T K                     | 4000   | 5,46,000             | -                                   | 5,50,000  |
| GigyVerghese P                    | 4000   | 5,58,000             | -                                   | 5,62,000  |
| Appumon C K                       | 3600   | -                    | -                                   | 3600      |
| Prasad Punnoose                   | 400  | -                    | -                                   | 400       |
| Vishnu Bhattathiripad             | -  | -                    | -                                   | -         |
| Mary Williams                     | 400  | -                    | -                                   | 400       |
| Surendran C G                     | 3600   | -                    | -                                   | 3600      |
| Total (2)                         | 20,000   | 16,62,000            | -                                   | 16,82,000 |
| Total (B) = (1) +(2)              | 20,000   | 16,62,000            | -                                   | 16,82,000 |
| Total Managerial Remuneration     | Rs. 16,82,000/-                                |                      |                                     |           |
| Overall Ceiling as per the Act    | Rs. 56,35,335/-                                |                      |                                     |           |

### C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD:

| SI. |   |     | ger               | Total |   |
|-----|---|-----|-------------------|-------|---|
| No. | Particulars of Remuneration   | CEO | Company Secretary | CFO   |   |
| 1.  | Gross salary  |     |                   |       |   |
|     | (a) Salary as per provisions contained<br>in section 17(1) of the Income-tax<br>Act, 1961 | -   | -                 | -     | - |
|     | (b) value of perquisites u/s. 17(2)<br>of the Income tax Act, 1961                        | -   | -                 | -     | - |
|     | (c) Profits in lieu of salary under<br>section 17(3) of the Income-tax Act,<br>1961       | -   | -                 | -     | - |
| 2.  | Stock Option  | -   | -                 | -     | - |
| 3.  | Sweat Equity  | -   | -                 | -     | - |
| 4.  | Commission  |     |                   |       |   |
|     | - as % of profit  | -   | -                 | -     | - |
|     | - others, specify   | -   | -                 | -     | - |
| 5.  | Others, please specify  | -   | -                 | -     | - |
|     | Total   | -   | -                 | -     | - |

### I. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Туре                 | Section of the<br>Companies Act | Brief Description | Details of Penalty/<br>Punishment/<br>Compounding fees<br>imposed | Authority [RD/<br>NCLT/ Court] | Appeal made,<br>if any(give<br>details) |
|----------------------|---------------------------------|-------------------|---|--------------------------------|---|
| A.COMPANY            |                                 |                   | •   |                                |   |
| Penalty              | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Punishment           | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Compounding          | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| B. DIRECTORS         |                                 |                   |   |                                |   |
| Penalty              | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Punishment           | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Compounding          | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| C. OTHER OFFICERS IN | DEFAULT                         |                   |   |                                |   |
| Penalty              | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Punishment           | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |
| Compounding          | Nil                             | Nil               | Nil   | Nil                            | Nil                                     |

#### ANNEXURE - 2

#### Form No. AOC-2

(Pursuant to clause (h) of sub-section (3)of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis

| SI.<br>No. | Particulars   | Details |
|------------|---|---------|
| a.         | Name(s) of the related party and nature of relationship   | Nil     |
| b.         | Nature of contracts/ arrangements/ transactions   | Nil     |
| C.         | Duration of the contracts / arrangements/ transactions  | Nil     |
| d.         | Salient terms of the contracts or arrangements or transactions including the value, if any                        | Nil     |
| e.         | Justification for entering into such contracts or arrangements or transactions                                    | Nil     |
| f.         | Date(s) of approval by the Board  | Nil     |
| g.         | Amount paid as advances, if any:  | Nil     |
| h.         | Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Nil     |

1. Details of material contracts or arrangement or transactions at arm's length basis

| SI. No. | Particulars   | Details  |                          |                             |  |  |
|---------|---|--|--------------------------|-----------------------------|--|--|
| а       | Name(s) of the related party and nature of relationship   | GigyVerghese P<br>(Director)                                     | Antony P D<br>(Director) | Surendran T K<br>(Director) |  |  |
| b       | Nature of contracts/ arrangements/<br>transactions  | Remuneration to directors appointed in office or place of profit |                          |                             |  |  |
| с       | Duration of the contracts / arrangements/<br>transaction  | Subject to decision of the Board                                 |                          |                             |  |  |
| d       | Salient terms of the contracts or<br>arrangements or transactions including<br>the value, if any: | 5,58,000   | 5,58,000                 | 5,46,000                    |  |  |
| е       | Date(s) of approval by the Board, if any:   |  |                          |                             |  |  |
| f       | Amount paid as advances, if any:  | Nil  | Nil                      | Nil                         |  |  |

Kunnamkulam

20/09/2016

For and behalf of the Board of Directors,

Sd/-

C.C.WILLIAM VERGHESE (DIN. 00074708)

(Chairman & Managing Director)

#### ANNEXURE - 3

#### Annual Report on CSR Activities

1. A Brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and project or programs:

The Company has adopted the corporate Social Responsibility Policy outlining the various activities defined in Schedule VII of the Companies act 2013. The policy envisages the formulations of the CSR Committee which will recommend the amount of expenditure to be incurred on the activities referred to in the Policy to the Board and monitor the project/programs from time to time with reporting of the progress on such project/programs to the board. The execution of the projects/programs is either by way of partnering through the implementation agencies or directly by the Company.

Our CSR policy is aimed at demonstrating care for the community through its focus on education & Skill development, health & wellness and environmental sustainability including biodiversity, energy & water conservation. Also embedded in this objective to support to the marginalized cross section of the society by providing opportunities to improve their quality of life. Also company is planning to contribute to Prime Ministers national Relief Fund

The Corporate Social Responsibility Committee was constituted by way of a Board resolution dated October 23<sup>rd</sup> 2014. The Committee met 4 times during the year to discuss about the implementation of Company's CSR programs.

- 2. The Composition of the CSR Committee: The Company has a CSR committee of directors comprising of Mr. C C William Varghese, Mr. GigyVerghese and Mr. Surendran T k
- 3. Average net profit of the Company for last three financial years:-Rs. 9,28,09,793/-
- 4. Prescribed CSR Expenditure (two per cent. of the amount as in item 3 above):- Rs. 18,56,196/-
- 5. Details of CSR spent during the financial year:
  - a. Total amount to be spent for the financial year: Rs. 18,56,196/-
  - b. Amount unspent, if any; Rs. 16,79,316/-
  - c. Manner in which the amount spent during the financial year:Attached.
- 6. In case the Company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, the Company shall provide the reasons for Not spending the amount in its Board report:-The expenditure under this head can be incurred only after the discussions are finalized with certain Non-Governmental organizations specialized in the field of social welfare activities. The company has spend the entire amount during the financial year 2016-17 in line with policy adopted by the Company.
- 7. A responsibility statement of the CSR committee that the implementation and monitoring of CSR policy, Is in compliance with CSR objectives and policy of the Company:-

We hereby declare that implementation and monitoring of the CSR policy are in compliance with CSR objectives and policy of the Company.

#### 5(c) manner in which amount spent during the financial year is detailed below

| SI<br>No. | CSR Project or<br>activity<br>Identified            | Sector in which<br>the project is<br>covered                 | Projects or<br>programs1.Local<br>area or other2.<br>Specify the state<br>and district where<br>projects or<br>programs was<br>undertaken | Amount<br>outlay(budget)<br>project or programs | Amount spent on the<br>projectsor programs<br>Sub-head:<br>1. Direct Expenditure<br>On projects Or<br>Programs<br>2.Overheads | Cumulative<br>expenditure<br>upto to the<br>reporting<br>period | Amount spent:<br>Direct or<br>through<br>implementing<br>Agency |
|-----------|---|--|---|---|---|---|---|
| 1         | Contribution to trust                               | Various sectors<br>covered by<br>Schedule VII of<br>C.A 2013 | Kunnamkulam<br>Thrissur   | 100000/-  | 96000/-   | 96000/-   | Through<br>Trust  |
| 2         | Support for<br>medical<br>treatment                 | Health Care  | Kunnamkulam<br>Thrissur   | 50000/-   | 44,880/-  | 44,880/-  | Direct  |
| 3         | Contribution to<br>pain & paliative<br>care society | Health Care  | Kunnamkulam<br>Thrissur   | 50000/-   | 36000/-   | 36000/-   | Through Pain<br>and palliative<br>care                          |
|           | Total   |  |   |   | 1,76,880/-  | 1,76,880/-  |   |

For and behalf of the Board of Directors,

Sd/-

C.C.WILLIAM VERGHESE (DIN. 00074708)

(Chairman & Managing Director)

Kunnamkulam

20/09/2016

#### INDEPENDENT AUDITOR'S REPORT

#### То

#### The Members of BRD SECURITIES LIMITED, Kunnamkulam

#### Report on the Financial Statements:

We have audited the accompanying financial statements of M/s **Brd Securities Limited, Kunnamkulam** ("the Company") which comprise the Balance Sheet as at March 31, 2016, the Statement of Profit and Loss, Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2016, and its Profit/Loss and its Cash Flow for the year ended on that date.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
- a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b. in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- c. the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account

**BRD SECURITIES LIMITED** 

- d. in our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- e. On the basis of written representations received from the directors as on March 31, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
- f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".
- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company does not have any pending litigations which would impact its financial position.
- ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

| Aluva,     | For BALAN & Co (FRN 00340 S) |
|------------|------------------------------|
| 20/09/2016 | Chartered Accountants        |

Sd/- **P. MOHANDAS. F.C.A** (Membership No. 21262) (Partner)

#### "Annexure A" to the Independent Auditors' Report"

Referred to in paragraph 1 under the heading 'Report on Other Legal & Regulatory Requirement' of our report of even date to the financial statements of the Company for the year ended March 31, 2016:

- 1) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
- (b) The Fixed Assets have been physically verified by the management in a phased manner, designed to cover all the items over a period of three years, which in our opinion, is reasonable having regard to the size of the company and nature of its business. Pursuant to the program, a portion of the fixed asset has been physically verified by the management during the year and no material discrepancies between the books records and the physical fixed assets have been noticed.
- (c) The title deeds of immovable properties are held in the name of the company.
- 2) In our opinion and according to the information and explanations given to us, the nature of the Company's business is such that it is not required to hold any inventories.
- 3) The Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability partnerships or other parties covered in the Register maintained under section 189 of the Act. Accordingly, the provisions of clause 3 (iii) (a) to (C) of the Order are not applicable to the Company and hence not commented upon.
- 4) In our opinion and according to the information and explanations given to us, the company has complied with the provisions of section 185 and 186 of the Companies Act, 2013 In respect of loans, investments, guarantees, and security.
- 5) With regard to deposits accepted from the public, the Company has complied with the directives issued by the Reserve Bank
- of India and the provisions of Sections 73 to 76 of the Companies Act, 2013 and the rules framed there under where ever applicable.
- 6) As informed to us, the maintenance of Cost Records has not been specified by the Central Government under sub-section (1) of Section 148 of the Act, in respect of the activities carried on by the company.
- 7) (a) According to information and explanations given to us and on the basis of our examination of the books of account, and records, the Company has been generally regular in depositing undisputed statutory dues including Provident Fund, Employees State Insurance, Income-Tax, Sales tax, Service Tax, Duty of Customs, Duty of Excise, Value added Tax, Cess and any other statutory dues with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the above were in arrears as at March 31, 2016 for a period of more than six months from the date on when they become payable.
- b) According to the information and explanation given to us, there are no dues of sales tax, service tax, duty of customs, duty of excise, value added tax outstanding on account of any dispute. The particulars of dues of income tax as at 31<sup>st</sup> March, 2016 which have not been disputed on dispute, are as follows

| Nature of the stature | Nature of Dues            | Amount      | Period                   | Forum where pending |
|-----------------------|---------------------------|-------------|--------------------------|---------------------|
| Income Tax            | IT matters under disputes | 5,21,73,710 | 01.04.2011 to 31.03.2012 | CIT (Appeals)       |

# **BRD** BRD SECURITIES LIMITED

- 8) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks, financial institutions or debenture holders.
- 9) Based upon the audit procedures performed and the information and explanations given by the management, the company has not raised moneys by way of initial public offer or further public offer including debt instruments and term Loans. Accordingly, the provisions of clause 3 (ix) of the Order are not applicable to the Company and hence not commented upon.
- 10) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- 11) Based upon the audit procedures performed and the information and explanations given by the management, the managerial remuneration has been paid or provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act;
- 12) In our opinion, the Company is not a Nidhi Company. Therefore, the provisions of clause 4 (xii) of the Order are not applicable to the Company.
- 13) In our opinion, all transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 and the details have been disclosed in the Financial Statements as required by the applicable accounting standards.
- 14) Based upon the audit procedures performed and the information and explanations given by the management, the company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, the provisions of clause 3 (xiv) of the Order are not applicable to the Company and hence not commented upon.
- 15)Based upon the audit procedures performed and the information and explanations given by the management, the company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, the provisions of clause 3 (xv) of the Order are not applicable to the Company and hence not commented upon.
- 16) The Company is required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934 and has obtained the registration.

Aluva, 20/09/2016

For BALAN & Co (FRN 00340 S) Chartered Accountants Sd/-P. MOHANDAS. F.C.A (Membership No. 21262) (Partner)

"Annexure B" to the Independent Auditor's Report of even date on the Financial Statements of BRD Securities Limited Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **BRD Securities Limited** ("the Company") as of March 31, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk.

The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

Aluva, 20/09/2016

For BALAN & Co (FRN 00340 S) Chartered Accountants Sd/-P. MOHANDAS. F.C.A (Membership No. 21262) (Partner)

### BALANCE SHEET AS At 31st MARCH, 2016.

| PARTICULARS   | Note<br>no. | As at<br>31st March, 2016  | As at<br>31st March, 2015  |
|---|-------------|----------------------------|----------------------------|
| . EQUITY AND LIABILITIES  |             |                            |                            |
| 1. Share holders' Funds   |             |                            |                            |
| (a) Share capital   | 3           | 312,222,480.00             | 264,601,970.00             |
| (b) Reserves and Surplus  | 4           | 361,544,614.00             | 357,934,801.00             |
| (c) Money received against share warrants   |             | 0.00                       | 0.00                       |
| 2. Share application money pending allotment  |             | 0.00                       | 0.00                       |
| <ol><li>Non -Current Liabilities</li></ol>  |             |                            |                            |
| (a) Long-term borrowings  | 5           | 1,540,329,000              | 1,535,184,000.00           |
| (b) Deferred tax liabilities (Net)  |             | 0.00                       | 0.00                       |
| (c) Other Long term Liabilities   | 6           | 122,292,846.00             | 98,224,304.00              |
| (d) Long term provisions  | 7           | 62,333,534.00              | 24,487,995.00              |
| 4. Current Liabilities  |             |                            |                            |
| (a) Short-term borrowings   | 8           | 59,032,351.00              | 116,400,457.00             |
| (b) Other Current Liabilities   | 9           | 136,058,618.00             | 429,375,938.00             |
| (c) Short term provisions   | 10          | 52,596,372.00              | 43,376,199.00              |
|   | Tota        | 2,646,409,814.00           | 2,869,585,664.00           |
| I. ASSETS   |             |                            |                            |
| . Non current assets  |             |                            |                            |
| a) Fixed Assets   |             |                            |                            |
| (i) Tangible Assets   | 11          | 60,780,130.00              | 57,510,094.00              |
| (ii) Intangible Assets  |             | 1,629,666.00               | 1,489,701.00               |
| (iii) Capital work-in-progress  |             | 38,092,836.00              | 44,880,637.00              |
| <ul><li>(iv) Intangible assets under development</li><li>b) Non-current investments</li></ul> | 12          | 200,000.00<br>2,022,800.00 | 200,000.00<br>2,022,800.00 |
| c) Deferred tax Assets (net)  | 13          | 16,745,700.00              | 6,268,800.00               |
| d) Long term loans and advances-finance activity  | 14          | 1,079,540,981.00           | 1,026,468,251.00           |
| e) Long term loans and advances   | 15          | 8,111,944.00               | 8,072,610.00               |
| f) Other Non-current assets   | 10          | 0.00                       | 0.00                       |
| 2. Current assets   |             |                            |                            |
| (a) Current investments   |             | 0.00                       | 0.00                       |
| b) Inventories  |             | 0.00                       | 0.00                       |
| c) Trade receivables  |             | 0.00                       | 0.00                       |
| d) Cash and cash equivalents  | 16          | 126,391,592.00             | 80,104,607.00              |
| e) Short term loans & advances Financing Activity   | 14          | 817,107,138.00             | 1,192,464,230.00           |
| f) Short-term loans and advances  | 17          | 184,120,530.00             | 227,718,187.00             |
| g) Other current assets   | 18          | 311,666,497.00             | 222,385,747.00             |
| Notes are an integral part of the financial statements  | Tota        | 2,646,409,814.00           | 2,869,585,664.00           |
| In terms of our report attached   |             |                            |                            |

For and on behalf of the board

Sd/-1. C.C. WILLIAM VERGHESE

| U.U. WILL | IAIVI VERGHESE       |
|-----------|----------------------|
| (Chairman | & Managing Director) |

Sd/-2. P.D. ANTONY (Director)

- 3. GIGY VERGHESE. P. (Director)

Kunnamkulam, 20/09/2016

Auditors' Report:

Vide our report of even date.

For BALAN & Co (FRN 00340 S) **Chartered Accountants** 

Sd/-P.MOHANDAS, F. C. A (Membership No. 21262) (Partner)

| PARTICULARS   | Note<br>no.          | As at<br>31st March, 2016 | As at<br>31st March, 2015 |
|---|----------------------|---------------------------|---------------------------|
| REVENUE   |                      |                           |                           |
| Revenue from operations   | 19                   | 431,155,337               | 46,70,51,161              |
| Other Income  | 20                   | 131,863,155               | 8,05,24,302               |
| Total Revenue   |                      | 563,018,493               | 54,75,75,463              |
| Expenses  |                      |                           |                           |
| Employee benefit expense  | 21                   | 47,576,823                | 4,04,90,554               |
| Finance cost  | 22                   | 224,452,598               | 23,93,38,978              |
| Depreciation and amortization expenses  | 23                   | 8,427,283                 | 1,13,69,490               |
| Other expenses  | 24                   | 195,414,606               | 15,41,33,473              |
| Total Expenses  |                      | 475,871,309               | 44,53,32,496              |
| Profit before tax   |                      | 87,147,183                | 10,22,42,967              |
| Tax expense   |                      |                           |                           |
| Current tax   |                      | 46,393,760                | 4,20,68,580               |
| Deferred tax  |                      | -10,476,900               | -61,53,560                |
| Wealth tax  |                      | 0.00                      | 1,30,335                  |
|   |                      | 35,916,860                | 3,60,45,355               |
|   |                      |                           |                           |
| Profit (Loss) for the period  |                      | 51,230,323                | 6,61,97,612               |
| Earnings per equity share basic and diluted (face va                                      | alue of Rs. 10 each) | 1.64                      | 2.50                      |
| Adjusted earnings per share (face value of Rs. 10 e                                       | ach)                 | 1.64                      | 2.12                      |
|   |                      |                           |                           |
| Notes are an integral part of the financial statements<br>In terms of our report attached |                      |                           |                           |

For and on behalf of the board

Sd/-

1. C.C. WILLIAM VERGHESE (Chairman & Managing Director)

Sd/-2. P.D. ANTONY

(Director)

Sd/-3. GIGY VERGHESE. P. (Director)

> Kunnamkulam, 20/09/2016

Auditors' Report:

Vide our report of even date.

For BALAN & Co (FRN 00340 S)

Chartered Accountants

Sd/-P.MOHANDAS, F. C. A (Membership No. 21262) (Partner)

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2016. In Terms of AS - 3 Cash Flow Statement under Indirect Method

| P  | ARTICULARS   | 2015 - 2016                                       | 2014- 2015  |
|----|--|---|---|
| A. | Cash Flow from Operating activities Net profit before Taxation<br>Adjustment for:                    | 87,147,183.00                                     | 102,242,967.00                                      |
|    | Provision for Depreaciation<br>Interest on Borrowings  | 8,427,283.00<br>224,452,598.00                    | 11,369,489.00<br>239,338,978.00                     |
|    | Provisions for standard assets   | -173,488.00                                       | 273,149.00  |
|    | Provision for NPA  | 38,019,027.00                                     | 15,546,167.00                                       |
|    | Provision for Suit Filed Loans   | 5,074,116.00                                      | 0.00  |
|    | Interest Income  | -546,976.00                                       | 229,480.00  |
|    | Bad Debts w/off<br>Loss on Sale of reposessed vehicles   | 30,973,963.00<br>5,966,995.00                     | 39,688,941.00<br>7,945.00                           |
|    | Profit on sale of Fixed Assets   | -93,963.00  | -140,419.00   |
|    |  | 312,099,554.00                                    | 306,313,731.00                                      |
|    |  | 399,246,737.00                                    | 408,556,698.00                                      |
|    | Operating profit before working capital changes  |   | 400,550,090.00                                      |
|    | (Increase) / Decrease in Loans & Advances  | 285,343,404.00                                    | -372,835,587.00                                     |
|    | (Increase) / Decrease in Deposits  | -35,088,850.00                                    | 27,969,777.00                                       |
|    | Increase / (Decrease) in Sundry Creditors & Other Liabilities  | -44,779,673.00                                    | 20,888,754.00                                       |
|    |  | 205,474,882.00                                    | -323,977,057.00                                     |
|    | Cash from Operations   | 604,721,619.00                                    | 84,579,641.00                                       |
|    | Income Tax paid  | -52832,493.00                                     | -36,416,752.00                                      |
|    | Net Cash from operating activities   | 551,889,126.00                                    | 48,162,888.00                                       |
| В. | Cash Flow from Investing activities  |   |   |
|    | Purchase of Fixed Assets   | -15,185,322.00                                    | -10,546,055.00                                      |
|    | Capital work-in-progress   | 6,787,801.00                                      | -44,880,637.00                                      |
|    | Sale of Fixed Assets   | 3,442,000.00<br>546,976.00                        | 1,353,650.00<br>-229,480.00                         |
|    |  | 340,970.00  | -229,400.00   |
|    | Net Cash from Investing Activities   | -4,408,545.00                                     | -54,302,521.00                                      |
| C. | Cash Flow from Financing activities  |   |   |
|    | Proceeds from Long term Borrowings<br>Repayment of Long term Borrowings<br>Interest on Borrowings    | 5360,000.00<br>-282,101,000.00<br>-224,452,598.00 | 272,438,385.00<br>-22,175,000.00<br>-239,338,978.00 |
|    | Net Cash Flow from Financing activities  | -501,193,598.00                                   | 10,924,407.00                                       |
|    | Net Increase/Decrease in Cash & Cash Equivalents   | 46,286,984.00                                     | 4,784,774.00  |
|    | Cash & Cash Equivalents at the begning of the year<br>Cash & Cash Equivalents at the end of the year | 80,104,609.00<br>126,391,593.00                   | 75,319,835.00<br>80,104,609.00                      |

For and on behalf of the board

Sd/- **1. C.C. WILLIAM VERGHESE** (Chairman & Managing Director)

Sd/-

- 2. P.D. ANTONY (Director)
- Sd/-3. GIGY VERGHESE. P. (Director)

Kunnamkulam, 20/09/2016

### Auditors' Report:

Vide our report of even date.

For BALAN & Co

(FRN 00340 S) Chartered Accountants

Sd/- **P.MOHANDAS, F. C. A** (Membership No. 21262) (Partner)

#### **1. COMPANY INFORMATION**

The Company is a systemically important Non-Banking Financial Company ("NBFC") registered with the Reserve Bank of India (RBI) under section 45-IA of the Reserve Bank of India Act, 1934 and primarily engaged in lending and related activities. The Company has received the certificate of registration A.16 00040 on 28<sup>th</sup> November, 1998, enabling the Company to carry on business as Non-Banking Financial Company.

The Company offers broad suite of lending and other financial products such as mortgage loan, gold loan, loan against securities.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. Basis of preparation

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles (IGAAP) under the historical cost convention as a going concern and on accrual basis and in accordance with the provisions of the Companies Act, 2013 and the Accounting Standards specified under section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of the Companies (Accounts) Rules 2014 (as amended).

All assets and liabilities have been classified as current and non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III of the Companies Act, 2013. Based on the nature of services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current/non-current classification of assets and liabilities.

Prudential norms: The Company Complies all the material aspect, with the prudential norms relating to the income recognition, asset classification and provisioning for bad and doubtful debts and other matters ,specified in the direction issued by the Reserve Bank of India in terms of the Non-Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007 ("RBI Directions, 2007) ,as applicable to the company.

#### 2.2. Uses of Estimates

The preparation of financial statements requires the management to make estimates and assumptions considered in the reported amount of assets and liabilities (including contingent liabilities) as on the date of financial statements and the reported income and expenses during the reporting period.

Management believes that the estimates used in the preparation of the financial statements are prudent and reasonable. Actual results could differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### 2.3. Revenue recognition

**General:** Revenue is recognised as earned and accrued when it is reasonably certain that its ultimate collection will be made and the revenue is measureable.

#### Income from loans:

Interest income from loan transactions is accounted for by applying the interest rate implicit in such contracts.

Service charges, documentation charges and other fees on loan transactions are recognised at the commencement of the contract. Delayed payment charges, fee based income and interest on trade advances are recognised when they become measurable and when it is not unreasonable to expect their ultimate collection.

Income on business assets classified as Non-performing Assets, is recognized strictly in accordance with the guidelines issued by The Reserve Bank of India for Non-Banking Financial Companies.

**Dividend income**: Dividend income is recognized when the Company's right to receive dividend is established by the reporting date. Dividend income is recognised when the right to receive payment is established.

**Income from investments:** Profit earned from sale of securities recognised on trade date basis .The cost of securities is computed on weighted average basis

Other Income: In respect of the other heads of income, the Company accounts the same on accrual basis.

#### 2.4. Tangible assets

Tangible fixed assets are carried at the cost of acquisition or construction, less accumulated depreciation and accumulated impairment losses if any. Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

The cost of fixed assets comprises of its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use.

Tangible assets not ready for the intended use on the date of Balance Sheet are disclosed as "Capital work-in-progress". Advances given towards acquisition of fixed assets outstanding at each balance sheet date are disclosed as Long Term Loans & Advances. Losses arising from the retirement of, and gains or losses arising from disposal of tangible assets which are carried at cost are recognised in the Statement of Profit and Loss.

Depreciation is provided on a pro-rata basis on the Written down Value method at the rates prescribed under Schedule II to the Companies Act, 2013.

#### 2.5. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over the estimated useful economic life.

#### 2.6. Depreciation and Amortisation

Depreciation on tangible fixed assets is provided using the Written down value Method based on the useful life of the asset and is charged to the Statement of Profit and Loss in the manner prescribed in Schedule II to the Companies Act, 2013.

Intangible Assets are amortised on a Straight Line basis over the estimated useful economic life. Computer Software which is not an integral part of the related hardware is classified as an intangible asset, and amortised over a period of five years, being its estimated useful life.

#### 2.7. Impairment

At Balance Sheet date, an assessment is done to determine whether there is any indication of impairment in the carrying amount of the Company's assets. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

An assessment is also done at each Balance Sheet date whether there is any indication that an impairment loss recognised for an asset in prior accounting periods may no longer exist or may have decreased. If any such indication exists, the asset's recoverable amount is estimated. The carrying amount of the fixed asset is increased to the revised estimate of its recoverable amount but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of impairment loss is recognised in the Statement of Profit and Loss for the year.

After recognition of impairment loss or reversal of impairment loss as applicable, the depreciation charge for the fixed asset is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value (if any), on written down value basis over its remaining useful life.

#### 2.8. Investments

Investments are classified into current and non-current investments. Investments that are readily realisable and are intended to be held for not more than one year from the date on which such investments are made, are classified as Current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties. Current investments are stated at the lower of cost and fair value. The comparison of cost and fair value is done separately in respect of each category of investments. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. Investment in subsidiary company is stated at cost.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### 2.9. Repossessed Asset.

Asset repossessed against the settlement of loans are carried in the balance sheet at outstanding loan amount. The classification and provisioning is based on the underlying days past due (DPD) of these loans

#### 2.10 Employee Benefits

Short Term Employee Benefits: All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits and they are recognized in the period in which the employee renders the related service. The Company recognizes the undiscounted amount of short term employee benefits expected to be paid in exchange for services rendered as a liability (accrued expense)

#### Post-employment benefits:

**1. Defined contribution plans:** Defined contribution plans are employee state insurance scheme and employee pension scheme all applicable employees and superannuation scheme for eligible employees. The Company's contribution to defined contribution plans are recognised in the Statement of Profit and Loss in the financial year to which they relate.

2. Defined benefit plans: Eligible Employees receives benefit from the provided fund, which is a defined benefit plan. Both the employee and company make monthly contribution to provided fund plan equal to a specified percentage of covered employee's salary.

The Company makes specified monthly contributions towards to the government administrated pension fund. The Company has no obligation other than the contribution payable to provident fund authorities.

3. Gratuity scheme: The Company operates a defined benefit gratuity plan for employees. The gratuity benefit of the Company is administered by a trust formed for this purpose through the group gratuity scheme. The Company contributes to a separate entity (a fund), towards meeting the Gratuity obligation and is on the basis of an actuarial valuation on projected unit credit method made at the end of each financial year. Actuarial gains and losses for defined benefit plan are recognized in full in the period in which they occur in the statement of profit and loss.

Other long term employee benefits: Entitlements to annual leave and sick leave are recognized when they accrue to employees. Sick leave can only be availed while annual leave can either be availed or encased subject to a restriction on the maximum number of accumulation of leave. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

#### 2.11 Borrowing Cost

Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs, if any, directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized. All other borrowing costs are expensed in the period they occur.

#### 2.12 Income taxes

Tax expense comprises of current tax (i.e. amount of tax for the period determined in accordance with the Income Tax Act, 1961) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period).

Current tax is measured at the amount expected to be paid to (recovered from) the taxation authorities using the applicable tax rates and tax laws.

Deferred tax is recognised for all the timing differences, subject to the consideration of prudence in respect of deferred tax assets. Deferred tax assets and liabilities are measured using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, where there is unabsorbed depreciation or carry forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. The carrying amount of deferred tax assets is reviewed at each Balance Sheet date for any write down, as considered appropriate.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

#### 2.13 Cash and Cash equivalents

In the cash flow statement, cash and cash equivalents include cash in hand, term deposits with banks and other short-term highly liquid investments with original maturities of three months or less.

#### 2.14 Earnings per share

The basic earnings per share is calculated by dividing the net profit for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding, without a corresponding change in resources. For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

#### 2.15 Provisions and Contingent liabilities

A provision is recognised when the Company has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which reliable estimate can be made. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are not recognised in the financial statements. A contingent asset is neither recognised nor disclosed in the financial statements.

| PARTICULARS   |               | 31st Marcl    | n, 2016       | 31st March, 201 |
|---|---------------|---------------|---------------|-----------------|
| ote 3 SHARE CAPITAL.  |               |               |               |                 |
| uthorised Capital:  |               |               |               |                 |
| 35000000 equity shares of ₹ 10/- each) march 31st 2016                                  |               | 350000        | 000.00        | 35000000.00     |
|   |               | 350000        | 000.00        | 350000000.00    |
| sued, Subscribed and Fully Paid up Capital<br>26460197 March 31st 2016: 31222248 equity |               | 312,222       | ,480.00       | 264,601,970.00  |
| nares of ₹ 10/- each fully paid)  |               | 312,222       | 480.00        | 264,601,970.00  |
| Reconciliation of the shares outstanding at the   |               |               |               |                 |
| eginning and at the end of the reporting period   | No. of Shars  | Value         | No. of Shares | Value           |
| o: of shares at the beginning of the year   | 26,460,197.00 | 26,460,197.00 | 22424408.00   | 22424408.00     |
| dd: Issued During the year  | 0.00          | 0.00          | 0.00          | 0.00            |
| dd: Bonus Issue During the year   | 4,762,051.00  | 4,762,051.00  | 4,035,789.00  | 4,035,769.00    |
| utstanding at the end of the year   | 31,222,248.00 | 31,222,248.00 | 26,460,197.00 | 26,460,197.00   |

#### ii Terms/rights attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Each holder of equity shares is entitled to one vote per share.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts, if any. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### iii. Aggregate number and class of shares alotted as fully paid up by way of bonus shares.

18304999 Shares out of the issued, subscribed and paid up share capital were allotted as fully paid Bonus Shares, by way of capitalisation of accumulated profits.

#### Note - 4

| Reserves and Surplus   |                |                |
|--|----------------|----------------|
| Statutory Reserve - u/s 45IC of the RBI Act.                 |                |                |
| Amount as per Last Balance Sheet                             | 62,375,160.00  | 49,135,640.00  |
| (+) Addtions/ transfers during the Year                      | 10,246,065.00  | 13,239,520.00  |
| Closing Balance  | 72,621,225.00  | 62,375,160.00  |
| General Reserve  |                |                |
| Amount as per Last Balance Sheet                             | 0.00           | 0.00           |
| (+) Addtions/ transfers during the Year                      | 0.00           | 0.00           |
| Closing Balance  | 0.00           | 0.00           |
| Surplus  |                |                |
| Balance as per last financial statements                     | 109,747,591.00 | 97,283,212.00  |
| (+) Net profit/(net loss) for the current year               | 51,230,323.00  | 66,197,612.00  |
| (-) Transfer to Statutory Reserve - u/s 45IC of the RBI Act. | 10,246,065.00  | 13,239,520.00  |
| (-) Allotment of Bonus Shares                                | 47,620,510.00  | 40,357,890.00  |
| (-) Adjustment relating to Fixed Assets                      | 0.00           | 135,822.00     |
| Balance as at the end of the year                            | 103,111,339.00 | 109,747,591.00 |
| Share Premium Account:                                       |                |                |
| As Per last balance sheet                                    | 185,812,050.00 | 185812050.00   |
| (+) Additions during the year                                | 0.00           | 0.00           |
|  | 185,812,050.00 | 185812050.00   |
| Total  | 361,544,614.00 | 357,934,801.00 |
| 10(0)  | 301,344,014.00 | 337,334,001.00 |

|  |       | 31st March, 2016 | 31st March, 2015 |
|--|-------|------------------|------------------|
| Note - 5                                 |       |                  |                  |
| LONG TERM BORROWINGS                     |       |                  |                  |
| Secured                                  |       |                  |                  |
| Non Convertable debentures<br>Un Secured |       | 1088578000.00    | 1088578000.00    |
| Bond non current                         |       | 451751000.00     | 446606000.00     |
|  | Total | 1540329000.00    | 1535184000.00    |
| Nature of Security                       |       |                  |                  |

Non Convertible Debentures are secured by way of first charge on the hire purchase/hypothecation assets along with all the receivables of the Company, except Kottakkal, Parempadam, Kannur and Tirur branches of the Company, claims which are now due and owing to the Company in the course of business or which at any time hereinafter become due.

| Note - 6<br>OTHER LONG TERM LIABILITIE  | S  |                         |  |
|---|--|-------------------------|--|
| Interest accrued but not due  | on borrowings  | 122292846.00            | 98224304.00  |
|   |  | 122292846.00            | 98224304.00  |
| Note - 7  |  |                         |  |
| LONG TERM PROVISIONS  |  |                         |  |
| Contingent Provision against  |  | 5303813.00              | 5477301.00   |
| -   | on Gold Loan & Personal Loan   | 14587673.00             | 5676956.00   |
| Contingent Provision for NPA  | on Hire Purchase   | 42442048.00             | 13333738.00  |
|   |  | 62333534.00             | 24487995.00  |
| Note - 8  |  |                         |  |
| SHORT TERM BORROWINGS<br>Loans repayable on demand                                |  |                         |  |
| From Banks  |  |                         |  |
| Cash credit (secured) [refer note (   |  |                         |  |
| South Indian Bank Ltd. Main   | ,  | 31294699.00             | 56269587.00  |
| Dhanalaxmi Bank, Kunnamk  | ulam   | 27737653.00             | 60130870.00  |
| <ol> <li>Nature of Security</li> <li>(a) Loans repayble on demand from</li> </ol> | m Bank   | 59032351.00             | 116400457.00   |
| Particulars   | Primary  | Collateral              | Gurantors  |
| Dhanalaxmi Bank   | Exclusive Charge on receivables of Kannur, Tirur and Parempadam at 25% margin  | EM of Landed properties | Personal : C C William<br>VergheseCorporate : BRD<br>Finance Ltd                                 |
| South Indian Bank   | Exclusive first charge buy way of<br>hypothecation of specific<br>receivables at Kottakkal Branch<br>of the Compnay convered under<br>hire purchase/vehicle loan<br>agreement which are not<br>overdue as per RBI guidlines with<br>25% Margin | EM of Landed properties | C C William Verghese<br>C K Appumon<br>Mary William<br>Best Fabricators<br>(Corporate Guarantee) |

There is no continuing default as on the date of balance sheet in repayment of loans and interest.

### Note 11 FIXED ASSETS-DEPRECIATION AND AMORTISATION EXPENSES

|                        |             | Gross B     | lock       | 1           |             |            | DEPRECIATIO | N           | NET BLOCK   |              |
|------------------------|-------------|-------------|------------|-------------|-------------|------------|-------------|-------------|-------------|--------------|
| Particular             | 01.04.2015  | Additions   | Deletion   | 31.03.2016  | 01.04-2015  | Additions  | Deletions   | 31.03.2016  | 31.03.2016  | 31.03.2015   |
| Tangible Assets        |             |             |            |             |             |            |             |             |             |              |
| Land                   | 39187949.00 | 0.00        | 3334584.00 | 35853365.00 | 0.00        | 0.00       | 0.00        | 0.00        | 35853365.00 | 39187949.00  |
| Building               | 521153.00   | 2272640.00  | 0.00       | 2793793.00  | 306318.00   | 28342.00   | 0.00        | 334660.00   | 2459133.00  | 214835.00.00 |
| Furniture & Fittings   | 18325664.00 | 6515375.00  | 0.00       | 24841039.00 | 7893718.00  | 3095769.00 | 0.00        | 10989487.00 | 13851552.00 | 10431946.00  |
| Tools & Equipments     | 336452.00   | 0.00        | 0.00       | 336452.00   | 319630.00   | 0.00       | 0.00        | 319630.00   | 16823.00    | 16823.00     |
| Electrical Fittings    | 3623228.00  | 1418799     | 0.00       | 5042027.00  | 1762670.00  | 593955.00  | 0.00        | 2356625.00  | 2685402.00  | 1860558.00   |
| Computer & Accessories | 10481932.00 | 1993122.00  | 0.00       | 12475054.00 | 8163548.00  | 1875327.00 | 0.00        | 10038875.00 | 2436179.00  | 2318384.00   |
| Inverter               | 515092.00   | 0.00        | 0.00       | 515092.00   | 291910.00   | 114980.00  | 0.00        | 406890.00   | 108202.00   | 223182.00    |
| Office Equipments      | 5277305.00  | 1304367.00  | 0.00       | 6581672.00  | 2934657.00  | 1315263.00 | 0.00        | 4249920.00  | 2331752.00  | 2342648.00   |
| Air Conditioner        | 377107.00   | 0.00        | 0.00       | 377107.00   | 246345.00   | 62704.00   | 90795.00    | 309049.00   | 68058.00    | 130762.00    |
| Motor Vehicle          | 612662.00   | 575000.00   | 104250.00  | 1083412.00  | 453366.00   | 157844.00  | 0.00        | 520414.00   | 562997.00   | 159296.00    |
| Motor Vehicle (Bolero) | 1715738.00  | 0.00        | 0.00       | 1715738.00  | 1296577.00  | 144174.00  | 0.00        | 1440751.00  | 274987.00   | 419161.00    |
| Motor Vehicle (Innova) | 1037428.00  | 0.00        | 0.00       | 1037428.00  | 838813.00   | 71660.00   | 0.00        | 910473.00   | 126955.00   | 198615.00    |
| Photostat Machine      | 69000.00    | 0.00        | 0.00       | 69000.00    | 63064.00    | 1211.00    | 0.00        | 64275.00    | 4725.00     | 5936.00      |
| Total                  | 82080710.00 | 14079303.00 | 3438834.00 | 92721179.00 | 24570616.00 | 7461228.00 | 90795.00    | 31941049.00 | 60780130.00 | 57510094.00  |
| Intangible Assets:     |             |             |            |             |             |            |             |             |             |              |
| Computer Software      | 4315548.00  | 1106019     | 0.00       | 5421567.00  | 2825847.00  | 966055.00  | 0.00        | 3791901.00  | 1629666.00  | 1489701.00   |
| Total                  | 86396258.00 | 15185322.00 | 3438834.00 | 98142746.00 | 27396463.00 | 8427283.00 | 90795.00    | 35732950.00 | 62409796.00 | 58999795.00  |
| Work in<br>Progress    | 0.00        | 44880637.00 | 0.00       | 0.00        | 0.00        | 0.00       | 0.00        | 0.00        | 38092836.00 | 44880637.00  |

For and on behalf of the board

Sd/-1. C.C. WILLIAM VERGHESE (Chairman & Managing Director)

Sd/-

2. P.D. ANTONY (Director)

Sd/-

3. GIGY VERGHESE. P. (Director)

> Kunnamkulam, 20/09/2016

Auditors' Report:

Vide our report of even date.

For BALAN & Co

(FRN 00340 S) Chartered Accountants

Sd/-P.MOHANDAS, F. C. A (Membership No. 21262) (Partner)

|  | 31st March, 2016 | 31st March, 2015 |
|--|------------------|------------------|
| Note - 9   |                  |                  |
| Other current liabilities                        |                  |                  |
| a) Current maturities of long-term debt          |                  |                  |
| (i) Deposits and ICD                             | 27,629,000.00    | 309,515,000.00   |
| b) Other payable                                 |                  |                  |
| (i) HP Outstanding liabilities                   | 22,609,538,.00   | 30,761,092.00    |
| (ii) Statutory remittances (Refer note(i) below) | 1,887,090.00     | 1,906,334.00     |
| (iii) Salaries and Wages Payable                 | 30,886.00        | 78,762.00        |
| (iv) Expenses Payable                            | 7,325,040.00     | 3,497,692.00     |
| (v) Interest Accrued on Others                   | 2,653,394.00     | 6,766,629,.00    |
| (vi) Other Advances                              | 13,493,585.00    | 10,819,464.00    |
| (vii) Chitty Liability                           | 60,430,085.00    | 66,030,965.00    |
| Total:   | 136,058,618.00   | 429,375,938.00   |

(i) Statutory dues includes provident fund, employees state insurance, professional tax, withholding taxes and indirect tax payable

| Note 10   |               |               |
|---|---------------|---------------|
| Short term provisions   |               |               |
| (a) Provision for employee benefits:                            |               |               |
| (i) Provision for compensated absences                          | 0.00          | 0.00          |
| (ii) Provision for gratuity                                     | 1,128,496.00  | 1,177,284.00  |
| (b) Provision - Others:   |               |               |
| (i) Provision for Income Tax (Refer note(i) below)              | 46,393,760.00 | 42,068,580.00 |
| (i) Wealth Tax Provisions                                       | 0.00          | 130,335.00    |
| (i) Contingent Provisions for Suit Filed Loans                  | 5,074,116.00  | 0.00          |
| Total:  | 52,596,372.00 | 43,376,199.00 |
| Note 12   |               |               |
| Non current investments   |               |               |
| Non-trade investments (valued at cost unless stated otherwise): |               |               |
| Investment in equity instruments (Quoted)                       |               |               |
| (i) of other entities   | 0.00          | 0.00          |
| In Government Securities-Quoted and Fully paid up               |               |               |
| 20000 units of 7.50% GOI Stock (Face value 2000000)             | 2022800.00    | 2,022,800.00  |
| Total:  | 2022800.00    | 2,022,800.00  |
| Note - 13   |               |               |
| Defferred tax liability / (Asset)                               |               |               |
| Defferred tax liability   |               |               |
| Fixed assets: Impact of difference between tax depreciation and |               |               |
| depreciation / amortisation charged for the financial reporting | 1,892,100.00  | 906,100.00    |
| Others  | 14,853,600.00 | 5,362,700.00  |
| Net deferred tax liability / (Asset)                            | 16,745,700.00 | 6,268,800.00  |
|   |               |               |

### Note - 14

### Long Term Loans and Advance - Financing Activities

| Particulars                               | 31st March, 2016 | 31st March, 2015 |
|---|------------------|------------------|
| Non-Current                               |                  |                  |
| Secured, considered good<br>Stock on Hire | 1,079,540,981    | 1,026,468,251    |
| Current<br>Secured, considered good       |                  |                  |
| Stock on Hire                             | 817,107,138      | 1,192,464,230    |
| Total                                     | 1896,648,119     | 2,218,932,481    |

### Note - 15

### Long Term Loans and Advances

| Particulars                | 31st March, 2016 | 31st March, 2015 |
|----------------------------|------------------|------------------|
| (a) Security Deposits      |                  |                  |
| Unsecured, considered good | 8,111,944        | 8,072,610        |
| Total                      | 8,111,944        | 8,072,610        |

#### Note - 16 Cash and Bank Balances

| 61,995,164<br>-       | 27,045,062           |
|-----------------------|----------------------|
| -                     | 27,045,062           |
| 64,396,428            | 53,059,545           |
| 126,391,592           | 80,104,607           |
|                       |                      |
| -<br>-<br>126 201 502 | -<br>-<br>80,104,607 |
|                       | -                    |

Note - 17

Short Term Loans and Advances

| Particulars   | 31st march, 2016                 | 31st March, 2015                      |
|---|----------------------------------|---------------------------------------|
| (a) Loans and advances<br>Demand Loan<br>ICD Loans  | -<br>105,431,727<br>0.00         | -<br>127,970,988<br>20,000,000        |
| (b) Balance with Government Authorities<br>Unsecured, considered good<br>Income Tax Receivable<br>Income Tax Receivable<br>Income Tax & TDS | 506,732<br>44,372,855            | 503571<br>33,739,278                  |
| (c) Others (Unsecured, considered good)<br>Vechile Booking Advances<br>Other Advances<br>Land Advances                                      | 12,049,216<br>0.00<br>21,760,000 | 22,260,246<br>1,484,104<br>21,760,000 |
| Total   | 184,120,530                      | 227,718,187                           |

Advances Recoverable in cash or in kind or for value to be receivable

### Note - 18

**Other Current Assets** 

| Particulars                            | 31st March, 2016 | 31st March, 2015 |
|--|------------------|------------------|
| (a) Accruals                           |                  |                  |
| Interest accrued on deposit/securities | 193,665          | 218,267          |
| (b) Others                             |                  |                  |
| Stock on stationery                    | 244,052          | 239,908          |
| Repossed vehicles                      | 63,917,890       | 32,169,025       |
| Other income receivable                | 280,541          | 128,368          |
| Interest receivable                    | 60,777,922       | 79,791,032       |
| HP/VL receivable                       | 186,252,427      | 109,839,147      |
| Office furnishing                      | -                | -                |
| Total                                  | 311,666,497      | 222,385,747      |
|  | 511,000,497      | 222,303,74       |

### Note - 19

#### **Revenue from Operations**

| Particulars           | 31st March, 2016 | 31st March, 2015 |
|-----------------------|------------------|------------------|
| Finance charges       | 414,772,541      | 447,341,789      |
| Pronote loan interest | 16,382,796       | 19,709,372       |
| Total                 | 431,155,337      | 467,051,161      |

### Note - 20

#### Other Income

| Particulars  | 31st March, 2016 | 31st March, 2015 |
|--|------------------|------------------|
| (a) Interest Income  |                  |                  |
| Interest on Govt. Securities and Bonds   | 150000           | 150,000          |
| Interest received from IC Deposits   | 1,105,534        | 2,499,706        |
| Interest received from Deposits  | 396,976          | 379,480          |
| Interest on HP overdue   | 68,523,936       | 38,760,826       |
| Interest on Others   | 323,898          | 221,702          |
| (b) Other non-operating income<br>(net of expenses directly attributable to such income) |                  |                  |
| Rental income from investment properties   | 12000            | 12000            |
| Profit on Sale of Fixed Assets   | 93963            | 140419           |
| Profit on Sale of Reprossessed Assets  | -                | -                |
| Bad trade and other receivables recoverred   | 48,113,86        | 13,669,141       |
| HP Other Income  | 53286809         | 23,108,810       |
| Documentation Charges  | -                | -                |
| Insurance Commission   | 2,431,857        | 1,456,700        |
| Other Miscellaneous Income   | 726,796          | 125,518          |
| Total  | 131,863,155      | 80,524,302       |

### Note - 21

### Employee Benefit Expenses

| Particulars  | 31st March, 2016             | 31st March, 2015             |
|--|------------------------------|------------------------------|
| Salaries & wages<br>Contributions to provident & other funds<br>Staff welfare expenses | 43,519,854<br>4,056,969<br>- | 37,383,689<br>3,106,865<br>- |
| Total  | 47,576,823                   | 40,490,554                   |

Details of employees benifits: disclosures required under accounting standard 15 - employee benifits (revised 2005)

a. Defined Contribution Plans : During the Year, the following amounts have been recognised in the Profit and Loss account on account of defined contribution plan

| Particulars  | 31st March, 2016 | 31st March, 2015 |
|--|------------------|------------------|
| Employers Contribution to Provident Fund             | 2,530,949        | 1,771,967        |
| Employers Contribution to Employee's State Insurance | 853,069          | 969,135          |

### b Defined benefit Plans- Gratuity:

i. Components of Employer Expense

| Particulars  | 31st March, 2016 | 31st March, 2015 |
|--|------------------|------------------|
| Current service cost   | 747,121          | 726,498          |
| Interest cost  | 198,968          | 169,732          |
| Expected return on plan assets                               | 121,030          | 81,664           |
| Actuarial losses/(gains)                                     | (329188)         | (626,552)        |
| Total expense recognised in the Statement of Profit and Loss | 495,871          | 188,014          |

ii. Actual contribution and benefit payments for year

| Particulars             | 31st March, 2016 | 31st March, 2015 |
|-------------------------|------------------|------------------|
| Actual benefit payments | 25,384           | -                |
| Actual contributions    | 543,828          | 363,375          |

iii. Net asset / (liability) recognised in the Balance Sheet

| Particulars   | 31st March, 2016 | 31st March, 2015 |
|---|------------------|------------------|
| Present value of defined benefit obligation             | (3,078,609)      | (2,391,323)      |
| Fair value of plan assets                               | 1,950,113        | 1,214,039        |
| Funded status [Surplus / (Deficit)]                     | (1,128,496)      | (1,177,284)      |
| Unrecognised past service costs                         | -                | -                |
| Net asset / (liability) recognised in the Balance Sheet | (1,128,496)      | (1,177284)       |

iv. Change in defined benefit obligations (DBO) during the year

| Particulars                                   | 31st March, 2016 | 31st March, 2015 |
|---|------------------|------------------|
| Present value of DBO at beginning of the year | 2,487,092        | 2,121,645        |
| Current service cost                          | 747,121          | 726,498          |
| Interest cost                                 | 198,968          | 169,732          |
| Actuarial (gains) / losses                    | (329,188)        | (626,552)        |
| Benefits paid                                 | (25,384)         | -                |
| Present value of DBO at the end of the year   | 3,078,609        | 2,391,323        |

v. Change in fair value of assets during the year

| Particulars                                     | 31st March, 2016 | 31st March, 2015 |
|---|------------------|------------------|
| Plan assets at beginning of the year            | 1,310639         | 769,000          |
| Acquisition adjustment                          | -                | -                |
| Expected return on plan assets                  | 121,030          | 81,664           |
| Actual company contributions                    | 543,828          | 363,375          |
| Actuarial gain / (loss)                         | <u>_</u>         | -                |
| Benefits paid                                   | (25,384)         | -                |
| Plan assets at the end of the year              | 1,950,113        | 1,214,039        |
| v. Composition of the plan asset is as follows: |                  | 1                |

Particulars31st March, 201631st March, 2015Government bonds--PSU bonds--Equity mutual funds--Insurer managed funds1,950,1131,214,039

#### vii. Actuarial assumptions

| Particulars   | 31st March, 2016        | 31st March, 2015        |  |
|---|-------------------------|-------------------------|--|
| Discount rate<br>Rate of return on plan assets<br>Salary escalation<br>Attrition Rate | 8.00%<br>9.00%<br>7.00% | 8.00%<br>9.00%<br>7.00% |  |

The above disclosures are based on information furnished by the independent actuary and relied upon by the auditors.

The estimates of future Salary increases, considered in the actuarial valuation, takes into account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

#### Note - 22

#### **Finance Cost**

| Particulars                               | 31st March, 2016   | 31st March, 2015  |  |
|---|--|---|--|
|   |  |   |  |
| (a) Interest expense on :                 |  |   |  |
| (i) Borrowings                            |  |   |  |
| Interest on Deposits                      | 287,913  | 437877  |  |
| Interest on Debentures                    | 126,716,303  | 129327941   |  |
| Interest on Debenture application         | 7,109  | 811741  |  |
| Interest on Subordinate Debt              | 21,966,988   | 18037335  |  |
| Interest Bond                             | 40,087,180   | 33990269  |  |
| Interest on VL Security Deposit           | -  | -   |  |
| Interest on HP Security Deposit           | -  | 3047836   |  |
| Interest on Inter corporate Deposit       | 32,784,247   | 38715929  |  |
| Interest Over Draft                       | 1,578,198  | 14720099  |  |
| Interest - Corporation Bank Vehicle Loan  | -  | 11789   |  |
| (ii) Others                               |  |   |  |
| Interest on delayed payment of income tax | 1,024,660  | 238163  |  |
| Total                                     | 224,452,598  | 239338978   |  |
|   | <ul> <li>(a) Interest expense on :</li> <li>(i) Borrowings</li> <li>Interest on Deposits</li> <li>Interest on Debentures</li> <li>Interest on Debenture application</li> <li>Interest on Subordinate Debt</li> <li>Interest Bond</li> <li>Interest on VL Security Deposit</li> <li>Interest on Inter corporate Deposit</li> <li>Interest Over Draft</li> <li>Interest - Corporation Bank Vehicle Loan</li> <li>(ii) Others</li> <li>Interest on delayed payment of income tax</li> </ul> | (a) Interest expense on :(i) BorrowingsInterest on DepositsInterest on DebenturesInterest on Debenture applicationInterest on Subordinate DebtInterest on Subordinate DebtInterest BondInterest on VL Security DepositInterest on Inter corporate DepositInterest Over DraftInterest - Corporation Bank Vehicle Loan(ii) OthersInterest on delayed payment of income tax1,024,660 |  |

### Note - 23

#### **Depreciation and Amortisation Expenses**

| Particulars                  | 31st March, 2016     | 31st March, 2015    |
|------------------------------|----------------------|---------------------|
| Depreciation<br>Amortisation | 7,461,228<br>966,055 | 10624639<br>744,851 |
| Total                        | 8,427,283            | 11,369,490          |

| PARTICULARS   | 31st March, 2016 | 31st March, 2015 |  |
|---|------------------|------------------|--|
| Note 24   |                  |                  |  |
| OTHER EXPENSES.   |                  |                  |  |
| Rent  | 10179060         | 8885026          |  |
| Printing & Stationery   | 1889706          | 2360001          |  |
| Insurance   | 118724           | 124934           |  |
| Travelling expenses   | 2079840          | 2199992          |  |
| Postage & Telegram  | 282828           | 551062           |  |
| Telephone charges   | 3147165          | 3026649          |  |
| Electricity charges   | 1497305          | 1376937          |  |
| Repairs & Maintenance   | 2604355          | 3050138          |  |
| Rates & Taxes   | 2264904          | 836888           |  |
| News paper & Periodicals                                      | 21462            | 20442            |  |
| Legal charges   | 988918           | 1057577          |  |
| Filing fee  | 9000             | 109000           |  |
| Audit fee   | 221050           | 227307           |  |
| Commission  | 30017743         | 17976040         |  |
| Incentive paid  | 15080008         | 13202624         |  |
| Sales Retainer Expense  | 3761700          | 3641226          |  |
| Collection Retainer Expense                                   | 8999777          | 13797636         |  |
| Business Promotion  | 9275085          | 2264528          |  |
| Advertisement   | 218453           | 349495           |  |
| Bank charges  | 2073216          | 706998           |  |
| Professional charges  | 9052015          | 6498083          |  |
| Sitting fee   | 56800<br>5966995 | 72200<br>7945    |  |
| Loss on sale of Repossessed Vehicles<br>Bad debts written off | 30973963         | 39688941         |  |
| Miscellaneous expenses  | 8129577          | 7003849          |  |
| Provision for NPA HP  | 29108310         | 9869211          |  |
| Provision for NPA - Demand Loan                               | 8910717          | 5676956          |  |
| Provision for Standard Assets                                 | -173488          | 273149           |  |
| Provision for Suit Filled Loans                               | 5074116          | -                |  |
| Accrued Loss on Chitty  | 3372900          | 9278640          |  |
| Swachh Bharath Cess Payable                                   | 35523            | 0.00             |  |
| Corporate Social Responsibility Expense                       | 176880           | 0.00             |  |
| Total:  | 195414606        | 154,133,473      |  |
| Note - 24.1   |                  |                  |  |
| Payment to the auditors comprises                             | 31st March, 2016 | 31st March, 2015 |  |
| As auditors - statutory audit                                 | 132,250          | 114,000          |  |
| For taxation matters  | 40,250           | 34,200           |  |
| For other services  | 28,750           | 22,800           |  |
| Total   | 201,250          | 171,000          |  |
| Note - 25 Earnings per Share (Basic & Diluted)                |                  | , ,              |  |
|   | 31st March, 2016 | 31st March, 2015 |  |
| Profit after tax  | 51,230,323       | 66,197,611       |  |
| Weighted average number of share                              | 31222248         | 264,601,97       |  |
| Nominal value of shares (Rs.)                                 | 10               | 10               |  |
|   |                  |                  |  |

1.64

1.64

2.50

2.12

Basic and diluted earnings per share (Rs.)

Adjusted earnings per share (Rs.)

### Note 26

Related parties transactions: Details of related parties

#### Associates

- a. BRD Finance Limited
- b. BRD Motors Limited
- d. BRD Chits Limited

b. Mary Williams

d. C.K. Appumon

f. Prasad Punnoose

h. Surendran C.G.

f. BRD Developers & Builders Limited

# e. BRD Car World Limited key management personnel

c. BRD Kuries (INDIA) Limited

- a. C.C. William Verghese
- c. Gigy Varghese P.
- e. Vishnu Bhattathiripad
- g. Surendran T.K.
- i. Antony P.D.

Entities in which KMP/relatives of KMP can exercise significant influence **Details Transaction during the year with related parties** 

#### Relatives of key management personnel

- a. Jimson P.A.
- b. Kathreena
- c. Kochuthressia M.M.
- d. Torison P.A.
- e. Seema Vishnu
- f. Sheeja P.V.
- g. Sreedevi Vishnu
- h. Zarine Punnoose
- i. Shobhana Surendran

| Particulars                       |    | КМР        | Relatives of<br>KMP | Entities in<br>which KMP/<br>Relatives of<br>KMP have<br>significant<br>influence | Total       |
|-----------------------------------|----|------------|---------------------|---|-------------|
| Debentures issued during the year | CY | 1,620,000  | 5,315,000           | -   | 6,935,000   |
|                                   | ΡY | 13,130,000 | 21,647,000          | -   | 34,777,000  |
| Interest paid                     | CY | 413,785    | 207,185             | 32,784,247  | 33,405,217  |
|                                   | ΡY | 64,503     | 1,128,490           | 38,715,929  | 39,908,922  |
| Interested received               | CY | -          | -                   | 1,105,534   | 1,105,534   |
|                                   | ΡY | -          | -                   | 2,499,706   | 2,499,706   |
| Inter corporate deposits accepted | CY | -          | -                   | 458,000,000   | 458,000,000 |
|                                   | ΡY | -          | -                   | 741,650,000   | 741,650,000 |
| Inter corporate deposits repaid   | CY | -          | -                   | 238,000,000   | 238,000,000 |
|                                   | ΡY | -          | -                   | 637,600,000   | 637,600,000 |
| Remuneration paid                 | CY | -          | -                   | 1,622,000   | 1,622,000   |
|                                   | ΡY | -          | -                   | 1412,733  | 1,412,733   |
| Rent received                     | CY | -          | -                   | 12,000  | 12,000      |
|                                   | ΡY | -          | -                   | 12,000  | 12,000      |

Note : Figures in italics relates to the previous year

Previous year figures have been regrouped on rearranged whereever necessary

For and on behalf of the board

Sd/-1. C.C. WILLIAM VERGHESE (Chairman & Managing Director)

Sd/-

- 2. P.D. ANTONY (Director)
- Sd/-3. GIGY VERGHESE. P. (Director)

Kunnamkulam, 20/09/2016

Auditors' Report:

Vide our report of even date.

For BALAN & Co

(FRN 00340 S) Chartered Accountants

Sd/-P.MOHANDAS, F. C. A (Membership No. 21262) (Partner)